



Inspiring Service

Fit for Partnership programmes.

Mis-understanding, self-interest & ego's getting in the way of the best result?
Developing leadership skills in the context of better understanding & improving the buyer/supplier relationship is the answer.

We've combined our expertise in developing emotionally intelligent leaders with business experience to create programmes that improve people performance & working partnerships. It's a challenging 12 month experience that could radically improve ways of working.

Fit for Partnership programme ~ an example

- Session 1: Leadership & business relationship skills and insight into shared Values.
- Session 2: Current working relationship insight & building a new Vision
- Session 3: Developing capability to build relationship through hearts & minds
- Session 4: Understanding how to build trust, going for the win/win & sustaining change
- Session 5: Reviewing progress, learning & results

In between sessions, delegates work on communicating their learning & putting into action their next steps with their business partners, supported by a coaching call to help with the application of new skills.

Evening Masterclass sessions can be tailored to your specific business and used as an opportunity to share & work new insight, customer opportunities or problems together.

Why do this?

- Relationships have become strained & there is a challenging year ahead.
- Focus on playing safe or winning over each other, not enough on the customer.
- Partnership has more potential for open, honest conversations & better decision making.
- Ego's are getting in the way, & there is a gap between peoples intentions and impact.

Contact:

For more information or to arrange a meeting:

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“We've achieved a fabulous level of honesty”
Strategy Director

“Remarkable, its really added value. I can expect a great deal more from my team” a newly appointed CIO of a global dotcom leadership team